

The Nestlé Sales Development Program (NSDP) is a 5 year rotation program designed to accelerate the development and promotion of highly qualified sales professionals for advancement within Nestlé Retail Operations Center (NROC), Nestlé Nutrition, Nestlé USA and Nestlé Purina PetCare (NPPC). This highly selective opportunity is the ideal fast track for those with long-term goals of pursuing a sales management career. We offer the opportunity to develop a comprehensive brand portfolio and key customers, in order to prepare for a future role as a: Business Analyst, Planogram Analyst, Customer Development Account Manager, Retail Sales Manager or other developmental position.

Potential projects:

- Research, design and implement an efficient Sales Tracking Tool, that will ensure information is more readily shared within sales territories
- Implement and coordinate in-store promotional events utilizing company branded materials as well as various internal sales technologies/tools
- Align and engage with various product divisions to evaluate the overall performance of new products in the marketplace

We have opportunities within the Nestlé Sales Development Program throughout the Country. Relocation is required 3-4 times throughout the rotations of the program, which can be up to 6 years.