

The Nestlé Dreyer's Ice Cream (NDIC) Field Operations Leadership Development Program is a fast-track, 1 year program designed to give you the tools and resources to become a future business leader within the Direct Store Delivery operations team. This highly selective opportunity is the ideal fast track program for those with long-term goals of pursuing a sales management career. As a leader of a sales force, you'll have an opportunity to drive business results by selling and promoting the best brands in the category, coaching and developing your team, and making real-time decisions in a fast-paced and fun environment. The program is designed to prepare new designates by providing the appropriate experiences and background knowledge with a training rotation that will encompass the following:

- Functional Area Overview: Exposure to all areas of the NDIC organization
- Route Sales: Learn the NDIC route sales system by spending time in each of the key functional areas
- Project Work: Designates will immediately take ownership of projects, such as selling products to independent grocers, new item introductions, marketing promotions, merchandising and maintaining existing product lines
- Mini District Team: Manage a small District team prior to taking the role of District Sales Leader
- Final Certification: Receive a comprehensive certification to be completed at the end of the program

We have opportunities for Sales Designates throughout the Country. Relocation is required 1-2 times throughout the program.